ADENOVA
GLOBAL

EDITION 2026

VEHICLE CATALOG & BUYER'S GUIDE

# Every Japanese vehicle. *One trusted partner.*

Cars, SUVs, hybrids, vans and trucks, sourced from Japan's auctions and dealers and shipped direct to Pakistan, Africa, Europe, South America and beyond.

**10+**
Japanese makes

**7**
vehicle classes

**1**
point of contact, end to end



TOYOTA · LEXUS · HONDA · NISSAN · MAZDA · MITSUBISHI · SUZUKI · SUBARU · DAIHATSU · ISUZU

WELCOME

# Your complete guide to buying a vehicle *from Japan.*

Japan is home to some of the world's most trusted vehicle makers, and its auctions sell well-kept used vehicles every day. This guide shows the brands and vehicles we source and explains every step of buying, from reading an auction sheet to clearing your vehicle at the port.

Use it to plan your purchase. When you are ready, fill in the enquiry form on page 18 and send it to us.

Vehicle photos in this catalog are illustrations, not actual stock. Brand names belong to their owners; Adenova Global is an independent exporter, not affiliated with any manufacturer.

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01 — THE WORLD'S TOP AUTOMAKERS

# The ten biggest car makers *in the world, 2025.*

Ranked by global vehicle sales in 2025. The leading Japanese makers are the core of what we source, and we can also source other world brands sold in Japan.

**No. 1**
Toyota, the world's best-selling automaker for the sixth year running

**3 of 10**
Japanese groups in the world's top ten: Toyota, Honda and Nissan

**11.2M**
vehicles sold by Toyota Motor in 2025, the highest of any group

| # | GROUP | COUNTRY | SALES | MAIN BRANDS |
|---|---|---|---|---|
| 1 | **Toyota Motor** | Japan | 11.21 | Toyota · Lexus · Daihatsu |
| 2 | **Volkswagen Group** | Germany | 8.68 | Volkswagen · Audi · Porsche · Škoda · SEAT · Cupra · Bentley · Lamborghini |
| 3 | **Hyundai Motor Group** | South Korea | 7.27 | Hyundai · Kia · Genesis |
| 4 | **General Motors** | USA | 6.18 | Chevrolet · GMC · Cadillac · Buick |
| 5 | **Stellantis** | Netherlands | 5.48 | Jeep · Ram · Peugeot · Citroën · Fiat · Opel · Alfa Romeo · Maserati |
| 6 | **BYD** | China | 4.60 | BYD · Denza · Yangwang |
| 7 | **Ford Motor** | USA | 4.40 | Ford · Lincoln |
| 8 | **Geely** | China | 4.12 | Geely · Lynk & Co · Zeekr · Proton |
| 9 | **Honda** | Japan | 3.46 | Honda · Acura |
| 10 | **Nissan** | Japan | 3.21 | Nissan · Infiniti |

Highlighted rows are Japanese groups. Sales in millions of vehicles, from company filings compiled by CarExpert (2026); groups count sales in slightly different ways.

02 — BRANDS WE SOURCE

# Japan's great makers, *and the world's finest.*



## JAPANESE MAKES — OUR CORE, WITH POPULAR MODELS

| | | | | |
|---|---|---|---|---|
| **Toyota** Land Cruiser · Hilux · Prius | **Lexus** LX · RX · NX | **Honda** Vezel · Fit · N-BOX | **Nissan** X-Trail · Note · Caravan | **Mazda** CX-5 · Mazda3 · CX-60 |
| **Mitsubishi** Pajero · Outlander · Delica | **Suzuki** Jimny · Swift · Every | **Subaru** Forester · Impreza · XV | **Daihatsu** Rocky · Tanto · Hijet | **Isuzu** Elf · Forward · Giga |

## JAPANESE TRUCKS & COMMERCIAL

| | | | |
|---|---|---|---|
| **Hino** Dutro · Ranger · Profia | **Mitsubishi Fuso** Canter · Fighter · Super Great | **UD Trucks** Kazet · Condor · Quon | **Isuzu Trucks** Elf · Forward · Giga |

## WORLD BRANDS SOLD IN JAPAN — ON REQUEST

| | |
|---|---|
| GERMANY | Mercedes-Benz · BMW · MINI · Audi · Volkswagen · Porsche |
| UNITED KINGDOM | Land Rover · Jaguar · Bentley · Rolls-Royce |
| ITALY | Ferrari · Lamborghini · Maserati · Fiat · Alfa Romeo |
| FRANCE | Peugeot · Renault · Citroën |
| SWEDEN | Volvo |
| USA | Jeep · Ford · Chevrolet · Cadillac · Tesla |
| KOREA & CHINA | Hyundai · BYD |

Imported brands appear at Japanese auctions in smaller numbers, and some are left-hand drive. We confirm steering side and availability before you commit. Full model lists for every Japanese maker follow on pages 5 to 10.

03 — VEHICLE RANGE · SUVs & 4×4

# SUVs & 4×4. *Built for every road.*



## MODELS WE SOURCE, BY MAKER

| | |
|---|---|
| TOYOTA | Land Cruiser 300 · Land Cruiser 250 · Land Cruiser Prado · Land Cruiser 70 · Land Cruiser FJ · FJ Cruiser · Harrier · RAV4 · Corolla Cross · Yaris Cross · C-HR · Raize · Crown Sport · Crown Estate · bZ4X |
| LEXUS | LX · GX · RX · NX · UX · LBX · RZ |
| NISSAN | X-Trail · Kicks · Juke · Murano · Ariya |
| HONDA | CR-V · ZR-V · Vezel · WR-V |
| MAZDA | CX-3 · CX-30 · CX-5 · CX-60 · CX-8 · CX-80 · MX-30 |
| MITSUBISHI | Pajero · Outlander · Eclipse Cross · RVR |
| SUBARU | Forester · Crosstrek · XV · Outback · Levorg Layback · Rex · Solterra · Trailseeker |
| SUZUKI | Jimny · Jimny Sierra · Jimny Nomade · Escudo · e Vitara · Fronx · Xbee |
| DAIHATSU | Rocky · Taft |

### GOOD FOR

- Rough and rural roads
- Families needing 7 seats
- Executive and VIP use
- Strong resale value

### BUYER TIPS

- Confirm 2WD or 4WD on the auction sheet
- Check that the fuel type suits your market
- Engine size often sets the duty band, so check yours

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

03 — VEHICLE RANGE · SEDANS, HATCHBACKS & SPORTS

# Sedans & hatchbacks.
## *Smart, everyday driving.*



### MODELS WE SOURCE, BY MAKER

| | |
|---|---|
| TOYOTA | Corolla · Corolla Axio · Corolla Fielder · Corolla Touring · Corolla Sport · Camry · Crown · Crown Crossover · Crown Sedan · Mark X · Premio · Allion · Century · Yaris · Vitz · Passo · Roomy · Tank · Auris · Porte · Spade · GR Yaris · GR Corolla · GR86 · Supra |
| LEXUS | ES · IS · GS · LS · CT · RC · LC |
| HONDA | Civic · Civic Type R · Accord · Legend · Fit · Grace · Shuttle · Prelude |
| NISSAN | Note · Note Aura · March · Sylphy · Skyline · Teana · Fuga · Cima · Fairlady Z · GT-R |
| MAZDA | Mazda2 · Demio · Mazda3 · Axela · Mazda6 · Atenza · Roadster |
| MITSUBISHI | Mirage |
| SUBARU | Impreza · Impreza G4 · Impreza Sport · Levorg · Legacy B4 · WRX S4 · BRZ · Justy |
| SUZUKI | Swift · Swift Sport · Solio · Ignis · Baleno |
| DAIHATSU | Thor · Boon |

### GOOD FOR

- Daily commuting
- Taxi and ride-hailing fleets
- Company pool cars
- Low running costs

### BUYER TIPS

- Aim for grade 4 or above for retail resale
- Ask us to verify the mileage history
- Wagons like the Fielder add cargo space

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

03 — VEHICLE RANGE · HYBRIDS & EVs

# Hybrids & electric. *Lower running costs.*

Japan leads the world in hybrids. We also source plug-in hybrids and fully electric cars.



## MODELS WE SOURCE, BY MAKER

| | |
|---|---|
| **TOYOTA** | Prius · Prius PHEV · Aqua · Yaris Hybrid · Yaris Cross Hybrid · Corolla Hybrid · Corolla Cross Hybrid · C-HR Hybrid · Harrier Hybrid · Harrier PHEV · RAV4 Hybrid · RAV4 PHEV · Camry Hybrid · Crown Hybrid · Sienta Hybrid · Noah Hybrid · Voxy Hybrid · Alphard Hybrid · Vellfire Hybrid · bZ4X (electric) · Mirai (hydrogen) |
| **LEXUS** | LBX · UX (hybrid and electric) · NX (hybrid and PHEV) · RX (hybrid and PHEV) · ES (hybrid and electric) · IS 300h · LS 500h · CT 200h · LM · RZ (electric) |
| **HONDA** | Fit e:HEV · Vezel e:HEV · ZR-V e:HEV · CR-V e:HEV · Freed e:HEV · Step WGN e:HEV · Odyssey e:HEV · Civic e:HEV · Accord e:HEV · Prelude · Insight · Grace Hybrid · Shuttle Hybrid · Honda e (electric) · N-ONE e: (electric) · N-VAN e: (electric) · Super-ONE (electric) |
| **NISSAN** | Note e-POWER · Note Aura e-POWER · Kicks e-POWER · X-Trail e-POWER · Serena e-POWER · Elgrand e-POWER · Leaf (electric) · Ariya (electric) · Sakura (electric) · Clipper EV (electric) · e-NV200 (electric) |
| **MAZDA** | CX-60 PHEV · CX-80 PHEV · MX-30 EV · MX-30 Rotary-EV |
| **MITSUBISHI** | Outlander PHEV · Eclipse Cross PHEV · eK X EV (electric) · Minicab EV (electric) |
| **SUBARU** | Forester Hybrid · Crosstrek Hybrid · Impreza e-Boxer · XV e-Boxer · Solterra (electric) · Trailseeker (electric) |
| **SUZUKI** | Swift Hybrid · Solio Hybrid · Xbee Hybrid · e Vitara (electric) · eSky (electric) |
| **DAIHATSU** | Rocky e-Smart Hybrid · e-Atrai (electric) · e-Hijet Cargo (electric) |

### GOOD FOR

- City driving and stop-start traffic
- Taxi and ride-hailing fleets
- Lower fuel and running costs
- Markets that limit fuel-engine imports

### BUYER TIPS

- Ask for a battery health check on every hybrid or EV
- Confirm the charging plug type for EVs
- Ask whether your country cuts duty on hybrids

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

03 — VEHICLE RANGE · KEI CARS

# Kei cars, *big value.*

Japan's small-car class, with engines up to 660 cc, ideal for city driving and light delivery work.



## MODELS WE SOURCE, BY MAKER

| | |
|---|---|
| SUZUKI | Alto · Alto Lapin · Wagon R · Wagon R Smile · Wagon R Custom Z · Spacia · Spacia Custom · Spacia Gear · Spacia Base · Hustler · Jimny · Every · Every Wagon |
| DAIHATSU | Mira e:S · Mira Tocot · Move · Move Canbus · Tanto · Tanto Custom · Tanto FunCross · Taft · Cast · Wake · Copen · Atrai · Hijet Cargo |
| HONDA | N-BOX · N-BOX Custom · N-BOX Joy · N-WGN · N-WGN Custom · N-ONE · N-VAN · S660 · Acty Van |
| NISSAN | Dayz · Roox · Sakura · Moco · Clipper Van · Clipper Rio |
| MITSUBISHI | eK Wagon · eK X · eK Space · eK X Space · Delica Mini · eK X EV · Minicab Van · Town Box |
| MAZDA | Carol · Flair · Flair Wagon · Flair Crossover · Scrum Van · Scrum Wagon |
| SUBARU | Pleo Plus · Stella · Chiffon · Sambar Van |
| TOYOTA | Pixis Epoch · Pixis Joy · Pixis Mega · Pixis Van · Copen GR Sport |

### GOOD FOR

- City driving and tight streets
- Light delivery and small businesses
- Low fuel use and running costs
- Budget-friendly first cars

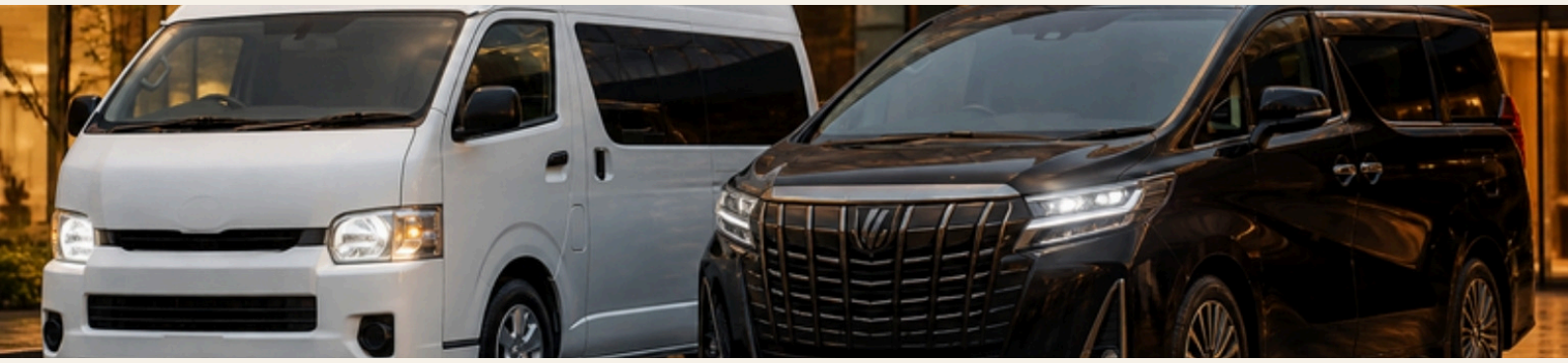
### BUYER TIPS

- Check your country's road rules for small-engine vehicles
- Kei vans and trucks suit light cargo
- Turbo versions suit hills and highways

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

03 — VEHICLE RANGE · VANS & MINIBUSES

# Vans & minibuses.
## *Room for every journey.*



### MODELS WE SOURCE, BY MAKER

| | |
|---|---|
| TOYOTA | HiAce Van · HiAce Wagon · HiAce Commuter · Granace · Alphard · Vellfire · Noah · Voxy · Esquire · Sienta · Estima · Wish · Isis · Town Ace Van · Probox · Succeed · Coaster |
| LEXUS | LM |
| NISSAN | Caravan · NV350 Caravan · NV200 Vanette · AD Van · Serena · Elgrand · Civilian |
| HONDA | Step WGN · Step WGN Spada · Odyssey · Freed · Freed+ · Jade |
| MAZDA | Bongo Van · Biante · Premacy · Familia Van |
| MITSUBISHI | Delica D:5 · Delica D:2 · Delica D:3 |
| SUZUKI | Landy |
| HINO | Liesse II · Melpha · Poncho |
| MITSUBISHI FUSO | Rosa |
| ISUZU | Como · Erga Mio |

### GOOD FOR

- Tourism and hotel transfers
- School and staff transport
- Large families
- Cargo and delivery

### BUYER TIPS

- Vehicles for 10 or more people are classed as buses (HS 8702)
- Choose high-roof or long-body to suit loads
- Pick diesel or petrol to match local rules

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

03 — VEHICLE RANGE · PICKUPS & COMMERCIAL

# Pickups & trucks. *Built to work.*





## PICKUPS & KEI TRUCKS, BY MAKER

| | |
|---|---|
| TOYOTA | Hilux · Town Ace Truck · Pixis Truck (kei) |
| MITSUBISHI | Triton · Minicab Truck (kei) |
| NISSAN | Vanette Truck · Clipper Truck (kei) |
| MAZDA | Bongo Truck · Scrum Truck (kei) |
| SUZUKI | Carry (kei) · Super Carry (kei) |
| DAIHATSU | Hijet Truck (kei) · Hijet Jumbo (kei) |
| HONDA | Acty Truck (kei) |
| SUBARU | Sambar Truck (kei) |

## LIGHT, MEDIUM & HEAVY TRUCKS, BY MAKER

| | |
|---|---|
| TOYOTA | Dyna · Toyoace |
| HINO | Dutro · Dutro Z EV · Ranger · Profia |
| ISUZU | Elf · Elf EV · Forward · Giga |
| MITSUBISHI FUSO | Canter · eCanter · Fighter · Super Great |
| UD TRUCKS | Kazet · Condor · Quon |
| NISSAN | Atlas · NT450 Atlas |
| MAZDA | Titan |

### GOOD FOR

- Construction and farming
- Logistics and delivery
- Mining and remote sites
- Fleet and tender supply

### BUYER TIPS

- Confirm payload and body type: flatbed, box, tipper or crane
- Some markets set separate age rules for trucks
- We can supply several units for one fleet order

Each list covers the maker's current Japanese line-up and popular models sold in Japan since about 2015. Older models, and anything not listed, on request. Stock changes daily.

04 — READING AN AUCTION SHEET

# Know the car *before you buy it.*



Most Japanese auction cars are checked by an inspector, who records an overall grade, an interior grade and a body map of every mark. We translate the full sheet into English for you.

## OVERALL GRADE

| | |
|---|---|
| S / 6 | New or nearly new, very low mileage |
| 5 | Excellent, near-new condition |
| 4.5 | Very good, only very minor marks |
| 4 | Good, light wear for its age |
| 3.5 | Fair, visible marks or higher mileage |
| 3 | Average, needs cosmetic work |
| 2 / 1 | Poor condition, flood damage or heavy modification |
| R / RA | Repair history (RA is usually minor) |
| *** / 0 | Not graded, so read the notes very carefully |

## BODY MAP CODES

| | |
|---|---|
| A | Scratch |
| U | Dent |
| B | Dent with scratch |
| W | Wave or repaired panel |
| S | Rust |
| C | Corrosion |
| P | Paint mark |
| Y | Crack or hole |
| X | Needs replacing |
| XX | Already replaced |
| G | Stone chip in glass |
| 1 · 2 · 3 | Size: small to large |

## INTERIOR GRADE

| A | B | C | D | E |
|---|---|---|---|---|
| Excellent | Good | Fair | Worn | Poor |

Grading standards vary between auction houses, so a grade guides your choice but never replaces reading the inspector's notes and photos.

05 — HOW BUYING WORKS

# Nine clear steps, *one point of contact.*




**01 Enquiry**
Tell us the make, model, year range, budget and destination.

**02 Shortlist**
We search auctions and dealers and send options with sheets and photos.

**03 Verify**
We translate the sheet and check the mileage and your country's import rules.

**04 Quotation**
A clear, itemised price on FOB, C&F or CIF terms.

**05 Purchase**
You pay the deposit. We bid or buy only with your approval.

**06 Export prep**
Export certificate, plus pre-shipment inspection where required.

**07 Shipping**
RoRo or container booking. You receive the Bill of Lading.

**08 Documents**
Original documents are released in line with your payment terms.

**09 Delivery**
Your clearing agent handles customs. In Pakistan, we clear and deliver for you.

◆ Nothing is bought without your written approval, and every cost is shown before you pay.

06 — PRICES & SHIPPING

# Clear prices, *the right way to ship.*

## PRICE TERMS (INCOTERMS® 2020) — WHAT EACH QUOTE INCLUDES

| | FOB | C&F (CFR) | CIF |
|---|---|---|---|
| Vehicle price | INCLUDED | INCLUDED | INCLUDED |
| Japan inland transport & export clearance | INCLUDED | INCLUDED | INCLUDED |
| Ocean freight to your port | YOU PAY | INCLUDED | INCLUDED |
| Marine insurance | YOU PAY | YOU PAY | INCLUDED |
| Destination port charges, duties & taxes | YOU PAY | YOU PAY | YOU PAY |

## TWO WAYS TO SHIP



### RoRo (roll-on roll-off)

- The vehicle is driven onto the ship
- Usually the lowest cost for single vehicles
- No personal items inside the vehicle



### Container

- The vehicle is strapped inside a sealed box
- Extra protection for high-value vehicles
- Can share space with spare parts

- Sea times to Pakistan and the key ports of Africa, Europe and South America are on the next page.

07 — SEA TIMES FROM JAPAN

# Sea times, *port by port.*

Typical days at sea from Japan. Each bar shows the usual range on a 0 to 60-day scale; exact dates depend on the shipping line.

| REGION | COUNTRY · PORT | AT SEA | METHOD |
|---|---|---|---|
| SOUTH ASIA | **Pakistan** · Karachi or Port Qasim | 14–26 days | RoRo |
| EAST AFRICA & INDIAN OCEAN | **Kenya** · Mombasa | 25–28 days | RoRo or container |
| | **Tanzania** · Dar es Salaam | 24–34 days | RoRo |
| | **Ethiopia** · via Djibouti | 21–30 days | Container |
| | **Somalia and Somaliland** · Berbera | 36–46 days | Container |
| | **Mauritius** · Port Louis | 19–24 days | RoRo |
| SOUTHERN AFRICA | **South Africa** · Durban | 20–35 days | RoRo |
| | **Mozambique** · Maputo | 25–40 days | RoRo |
| | **Namibia** · Walvis Bay | about 48 days | Container |
| WEST & CENTRAL AFRICA | **Nigeria** · Lagos (Apapa or Tin Can) | 34–44 days | RoRo |
| | **Ghana** · Tema or Takoradi | 34–44 days | RoRo |
| | **Togo** · Lomé | 34–44 days | RoRo |
| | **Senegal** · Dakar | 34–44 days | RoRo |
| | **DR Congo** · Matadi or Boma | 24–34 days | RoRo |
| EUROPE | **United Kingdom** · Southampton | 30–35 days | RoRo via Suez |
| | **United Kingdom** · Tilbury or Felixstowe | 28–42 days | RoRo or container |
| | **Ireland** · Dublin or Cork | 5–7 weeks | RoRo |
| | **Netherlands** · Rotterdam | 28–31 days | Container |
| | **Belgium** · Antwerp or Zeebrugge | 40–42 days | Container |
| | **Germany** · Bremerhaven or Hamburg | 42–43 days | Container |
| | **France** · Le Havre | about 40 days | Container |
| | **Poland** · Gdańsk | about 42 days | Container |
| | **Cyprus** · Limassol | 26–36 days | RoRo |
| | **Malta** · Marsaxlokk | 43–47 days | Container |
| SOUTH AMERICA | **Guyana** · Georgetown | 24–34 days | RoRo |
| | **Suriname** · Paramaribo | 39–44 days | RoRo |
| | **Chile** · Iquique (free zone) | 6–8 weeks | RoRo |

Allow 1–2 weeks before sailing (purchase, inspection, port delivery) and about 1–2 weeks after arrival (unloading, customs, registration). Ships routed via the Cape of Good Hope take 1–2 weeks longer to Europe. Landlocked markets, such as Uganda, Zambia, Zimbabwe, Bolivia and Paraguay, are reached via the nearest sea port, then by road. Other ports on request. Sources: exporter and shipping-line schedules, 2025–26.

08 — IMPORT RULES BY MARKET

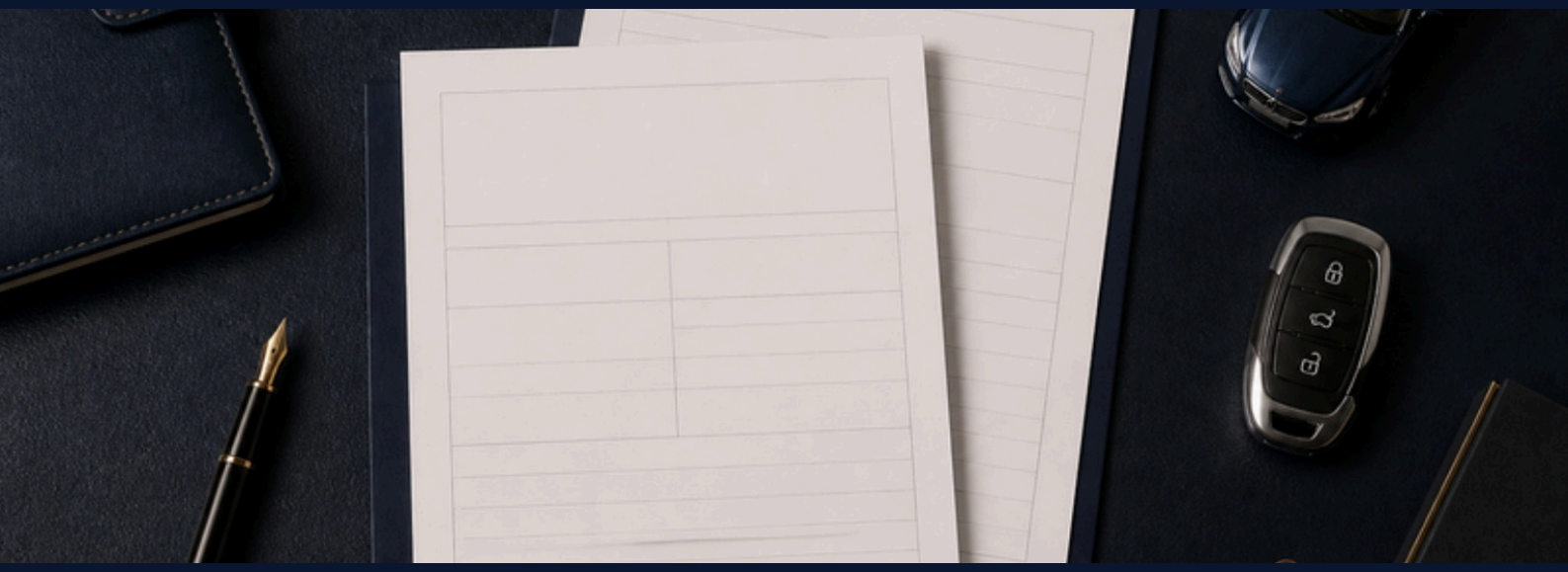
# We check your country's rules *before you pay.*

| MARKET | DRIVE | AGE LIMITS AND KEY RULES |
|---|---|---|
| **Pakistan** | RHD | No age limit on commercial imports since 1 July 2026. Extra regulatory duty of 30% in 2026–27, falling each year to zero by 2029. Safety and environmental standards apply. |
| **Kenya** | RHD only | Up to 8 years from first registration (2019 or newer in 2026). QISJ roadworthiness inspection before shipping. |
| **Tanzania** | RHD | No age limit; extra excise duty on vehicles over 8 years old. Pre-shipment inspection. |
| **Uganda** | RHD | Up to 15 years; the government has proposed tighter limits for 2026–27. Confirm before buying. |
| **Zambia** | RHD | No age limit; older vehicles pay a surtax. |
| **Mauritius** | RHD | Used cars usually up to about 4 years old. |
| **Seychelles** | RHD | Used cars usually up to about 3 years old. |
| **Nigeria** | LHD only | Most Japanese cars are right-hand drive, so we source left-hand-drive models. |
| **Ghana** | LHD | Left-hand drive only, with a few special right-hand-drive exceptions. Penalties on vehicles over 10 years old. |
| **Togo** | LHD | Left-hand-drive vehicles accepted. |
| **Senegal** | Varies | Strict age limits apply to used cars. Pre-shipment inspection. |
| **DR Congo** | LHD | Left-hand-drive vehicles accepted. |
| **Ethiopia (via Djibouti)** | LHD only | Electric vehicles only: petrol and diesel car imports are banned. Left-hand drive. |
| **Guinea, Liberia** | Varies | Used cars usually up to 10 years old. |
| **Gabon** | Varies | Used cars usually up to about 3 years old. |
| **Guyana** | RHD | No hard age limit since October 2020; duty depends on age. ATJ pre-shipment inspection. |
| **Suriname** | RHD only | Cars up to 8 years; buses up to 15; no limit on trucks. No pre-shipment inspection. |
| **Chile (regional hub)** | Varies | Iquique Free Zone (ZOFRI) serves Bolivia, Paraguay and Peru. Rules of the final country apply. |
| **Bolivia, Paraguay** | Varies | No sea port: vehicles land in Chile and continue by road. |
| **UK, Ireland, Malta, Cyprus** | RHD | No single EU-wide rule; national approval and registration apply. |
| **Netherlands, Belgium, Germany, France, Poland** | LHD | National approval and registration apply. |

RHD = right-hand drive, as built for Japan's roads; LHD = left-hand drive. Checked November 2026 and a guide only: rules change often, so we confirm current rules, duties and inspections for your country with every quotation.

09 — DOCUMENTS & PAYMENT

# Every paper in order, *every payment protected.*



## DOCUMENTS YOU RECEIVE

**Export Certificate**
Japanese de-registration certificate, with English translation

**Bill of Lading**
Shipping line's receipt and title to the cargo

**Commercial Invoice**
Vehicle details, price and price terms

**Auction Sheet**
Original sheet with full English translation

**Inspection Certificate**
Pre-shipment inspection, where your country requires it

**Insurance Certificate**
Marine insurance, on CIF orders

**Packing List**
For container shipments

## HOW PAYMENT WORKS

01 **Deposit**
Secures the vehicle and lets us bid or buy.

02 **Balance**
Paid before shipment or document release.

03 **Documents**
Originals sent to you or your clearing agent.

### PAY SAFELY

Pay by bank transfer to our official company account only. Always call us to confirm the bank details before you send money. We never change bank details by email.

Exact amounts and terms are set out in your quotation.

10 — CHECKLIST & FAQ

# Before you pay, *tick every box.*



## BUYER'S CHECKLIST

- [ ] The vehicle meets my country's age and steering rules
- [ ] I have the auction sheet and its English translation
- [ ] Mileage and grade are verified and acceptable
- [ ] I know my total landed cost, including duties
- [ ] The price terms (FOB, C&F or CIF) are clear
- [ ] I have confirmed the bank details by phone
- [ ] A clearing agent is ready at my port

## FREQUENT QUESTIONS

### Can you find a specific model?

Yes. Send the model, year range, grade and budget, and we search Japan's auctions and dealers for you.

### Do you only sell Japanese brands?

Mainly, and we also source world brands sold in Japan, such as Mercedes-Benz, BMW and Land Rover.

### Can I see the vehicle before buying?

You get the auction sheet, photos and our inspection notes before you approve the purchase.

### How long does delivery take?

It depends on auction timing and sailings. See page 14 for sea times to your port.

### Who pays import duty?

The buyer, at the destination, under all price terms.

11 — ENQUIRY FORM

# Tell us what you need. *We'll find it.*

Fill in this form and send a photo or scan of it to **info@adenovaglobal.com**, or call **+92 310 2987796**. We reply with matching vehicles and a formal, itemised quotation. The enquiry is free and without obligation.

## ABOUT YOU

### YOU ARE BUYING AS

☐ An individual ☐ A car dealer ☐ A company or fleet ☐ A government body or NGO

### FULL NAME

### COMPANY

### COUNTRY & PORT OF ARRIVAL

### PHONE / WHATSAPP

### EMAIL

## THE VEHICLE YOU WANT

### VEHICLE TYPE

☐ SUV ☐ Sedan ☐ Hybrid / EV ☐ Van ☐ Pickup ☐ Truck ☐ Kei

### MAKE & MODEL

### YEAR RANGE

### MAX MILEAGE (KM)

### MINIMUM AUCTION GRADE

### TRANSMISSION

☐ Automatic ☐ Manual

### FUEL

☐ Petrol ☐ Diesel ☐ Hybrid ☐ Electric

### STEERING

☐ Right-hand ☐ Left-hand

### COLOUR PREFERENCE

### QUANTITY

### BUDGET PER VEHICLE (USD)

### PRICE TERMS (INCOTERMS® 2020)

☐ FOB ☐ C&F (CFR) ☐ CIF

### SHIPPING

☐ RoRo ☐ Container

### ANYTHING ELSE?

ADENOVA
GLOBAL

CONTACT US



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**Bilal Siddique**

CHIEF EXECUTIVE OFFICER


SCAN TO VISIT OUR WEBSITE

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